

## PRESS RELEASE

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### **PT DANAREKSA SEKURITAS AND SOCIETE GENERALE SET PATH FOR FUTURE COMMERCIAL COOPERATION**

PT Danareksa Sekuritas (“**Danareksa**”) and Societe Generale Corporate and Investment Banking (“**SG CIB**”) today announced the signing of a Memorandum of Understanding outlining the principles of the future cooperation in and outside of Indonesia between the two financial institutions in key areas of Investment Banking, such as global markets and other advisory services.

The strengthened relationship will enable the parties to enhance their financial advisory and capital markets offering to Indonesian clients within and outside of Indonesia through commercial cooperation, particularly in infrastructure and energy project finance, as well as debt and capital markets. SG CIB and Danareksa will leverage each other’s expertise in equity and fixed income markets, and will also mutually support global marketing efforts, distribution and research, while also encouraging increased cooperation through staff exchanges.

Commenting on the Memorandum of Understanding, Hikaru Ogata, Chief Executive Officer of Societe Generale Global Banking and Investor Solutions for Asia Pacific, said; “Securing a strategic alliance with a key pioneer and developer of the Indonesian capital market marks a significant step in Societe Generale’s growth strategy within Southeast Asia, and is testament to our commitment to expanding SG CIB’s presence within the region. Danareksa has a great legacy within the market and benefits from a leading position within its field and we look forward to growing our commercial relationship together.”

Marciano H. Herman, President Director of PT Danareksa Sekuritas, also commented, “A strategic alliance with Societe Generale aligns with our strategic positioning as the gatekeeper for foreign investors to invest in the Indonesian market and for domestic investors to invest abroad. We are confident that this agreement will enable us to strengthen our competitive position and enhance our capabilities as a trusted investment partner. We look forward to working more closely with Societe Generale given its expertise and global presence.”

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### **PT Danareksa (Persero)**

Established in 1976 by the Government of Republic Indonesia to pioneer and develop the Indonesian capital market, PT. Danareksa (Persero) is one of the country's oldest and most prominent non-bank financial institutions. Our vital role in developing and maintaining the country's financial health is reflected upon our relentless effort in providing the government and private corporations with various financial advisory services, during the time of crisis and stability. Up to present time, we remain the government's long trusted financial think tank and advisor.

PT. Danareksa (Persero) divides its business activities into its 4 wholly owned subsidiaries; PT. Danareksa Sekuritas, PT. Danareksa Investment Management, PT. Danareksa Finance and PT. Danareksa Capital. Each subsidiary governs a specialized service area, but altogether forms a robust and extensive one stop financial service to meet the financial needs of our clients. The range of services include but not limited to financial advisory, equity and fixed income underwriting, securities brokerage, investment management, leasing & factoring, treasury and private equity.

### **PT. Danareksa Sekuritas**

As a wholly owned subsidiary of PT. Danareksa (Persero), we, PT. Danareksa Sekuritas set our strategic interests and actions in line with the financial and economic interests of our nation. We have consistently won many awards and accolades from respected independent institutions, which affirm our capabilities as Indonesia's leading investment bank and security brokerage. Our core services include:

- **Financial Advisory**, which provides financial and strategic solutions for mergers and acquisitions, fundraising and other needs to various public and private corporations. Our vast track record is built upon the restructuring of key State Owned Enterprises (SOEs) in various industries.
- **Equity & Fixed Income Underwriting**, with a leading position within the domestic market and specialization in large scale transactions of SOEs and private corporations. Following the success of several large equity transactions, we currently hold the number 1 position in equity underwriting within the Indonesian market.
- **Securities Brokerage**, with multi-investment online trading platform "D'ONE", supported by strong Debt and Equity Research teams and more than 40 distribution outlets in 18 cities all over Indonesia to cater the needs of high net worth individuals, retail and institution based clients. With approximately 85% market coverage, we are currently the most active and dominant stockbroker in Indonesia.

In the future, PT. Danareksa Sekuritas intends to remain active in managing large scale and landmark transactions in the capital market, whilst expanding our coverage outside of the domestic market sphere, into the regional market and beyond. For more information, please visit our website [www.danareksa.com](http://www.danareksa.com).

### **Societe Generale**

Societe Generale is one of the largest European financial services groups. Based on a diversified universal banking model, the Group combines financial solidity with a strategy of sustainable growth, and aims to be the reference for relationship banking, recognised on its markets, close to clients, chosen for the quality and commitment of its teams.

Societe Generale has been playing a vital role in the economy for 150 years. With more than 148,000 employees, based in 76 countries, we accompany 32 million clients throughout the world on a daily basis. Societe Generale's teams offer advice and services to individual, corporate and institutional customers in three core businesses:

**Retail banking in France** with the Societe Generale branch network, Credit du Nord and Boursorama, offering a comprehensive range of multichannel financial services on the leading edge of digital innovation;

- **International retail banking, financial services and insurance** with a presence in emerging economies and leading specialised businesses;
- **Corporate and investment banking, private banking, asset management and securities services**, with recognised expertise, top international rankings and integrated solutions.

Societe Generale is included in the main socially responsible investment indices: Dow Jones Sustainability Index (Europe), FTSE4Good (Global and Europe), Euronext Vigeo (Global, Europe, Eurozone and France), ESI Excellence (Europe) from Ethibel and 5 of the STOXX ESG Leaders indices.

For more information, you can follow us on twitter @societegenerale or visit our website [www.societegenerale.com](http://www.societegenerale.com).

### **Societe Generale: 150 years**

In 2014, Societe Generale Group celebrates its 150th anniversary with a focus on entrepreneurial spirit, innovation and team spirit. Founded by a group of industrialists and financiers, the bank's very name illustrated their ambition: "Société Générale pour favoriser le développement du commerce et de l'industrie en France" ("**Societe Generale to support the development of trade and industry in France**"), as written into the Imperial decree signed by Napoléon III on 4 May 1864.

Societe Generale has always served economic development, contributing to the financing of infrastructures that symbolised the modern world and of leading French groups. Societe Generale was among the first French banks to open branches in London and in Russia in the 1870s, before expanding into the Maghreb, New York and Africa and to set up operations in Central European countries.

Societe Generale has always been at the cutting edge of financial innovation, and takes strength from its origins to assert its banking vision for the future, reinvent its businesses to serve its clients and become the reference bank of the 21st century.

### **Societe Generale Corporate & Investment Banking**

At the core of Societe Generale's universal banking business model, the Corporate & Investment Bank is a well-diversified and leading player with nearly 12 000 professionals present in more than 31 countries across Europe, the Americas and Asia-Pacific.

Standing by its clients across sectors, the Corporate & Investment Bank tailors solutions for them by capitalising on its worldwide expertise in **investment banking, global finance, and global markets**.

- **For Corporates, Financial Institutions and Public Sector:** providing a global advisory approach (M&A, debt, equity transaction, capital structure, and asset & liability management), as well as quality capital raising solutions across the debt and equity spectrum, optimised financing and expert risk management responses notably in the realm of foreign exchange and rates derivatives.
- **For Investors:** offering reliable and sound investment opportunities and risk management solutions through its integrated global markets platform delivering seamless access to markets (equity, rates, credit, currencies, commodities and derivatives), as well as advice and solid financial engineering, quality of execution – both Agency and principal-, forward-looking research across asset classes, an industry-leading clearing proposition and prime brokerage services.

[www.sgcib.com](http://www.sgcib.com)